

Date

09/09/23

ch-8

BDA Introduction

Saathi

Date ___/___/___ Lecture-1

Concept of Data, Information & Knowledge.

Data :- (i) Data is a source of information.

(ii) collection of meaningless, text, no., symbols which do not convey any contextual relevance/ information is called as Raw Data.

Eg :- 1, 2, 3, 4, Amul, Nestle, ITC, etc.

Information :- (i) Data when processed to obtain contextual relevance is called as information.

Information = Data + Context.

(ii) most commonly we take the help of computers and software packages for computing & data.

Eg : Amul, Nestle, ITC, (Three FMCG companies listed in NSE)

Knowledge :- when information is used for solving a problem, we called it as knowledge.

Knowledge = Information + Application.

Eg : Amul, Nestle, ITC, (Three FMCG co. listed in NSE) (these three co's financial performance should be analysed to understand the Indian FMCG sector).

$$\text{Int. T/O} = 1.5 = \frac{\text{Sales}}{\text{Avg. Stock}}$$
$$= \frac{\text{Sales}}{1.5}$$

1000
OP

Date ____ / ____ / ____

Nature of Data

Numerical Data

Any data expressed as a number is called as Numerical Data

eg:- stock price of HUL i.e., 2500.

Descriptive Data

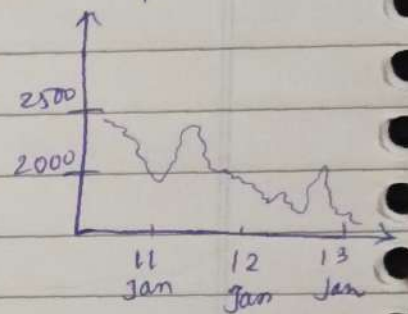
When info. is deciphered in the form of qualitative info. it is called as Descriptive Data.

eg:- HUL'S AR may provide a descriptive data abt. its cause for stake holder, env, & sustainable growth. The data can be used for inv. decision.

Graphical Data

Pictorial representation of data is called Graphical Data.

eg:- HUL Stock price may be presented in Graph.

Types of Data in Finance and Costing.Quantitative

Data expressed in numbers.

eg:- stock price data,
Data in Fin. St.

Qualitative

Some data in the financial studies may appear in qualitative format.

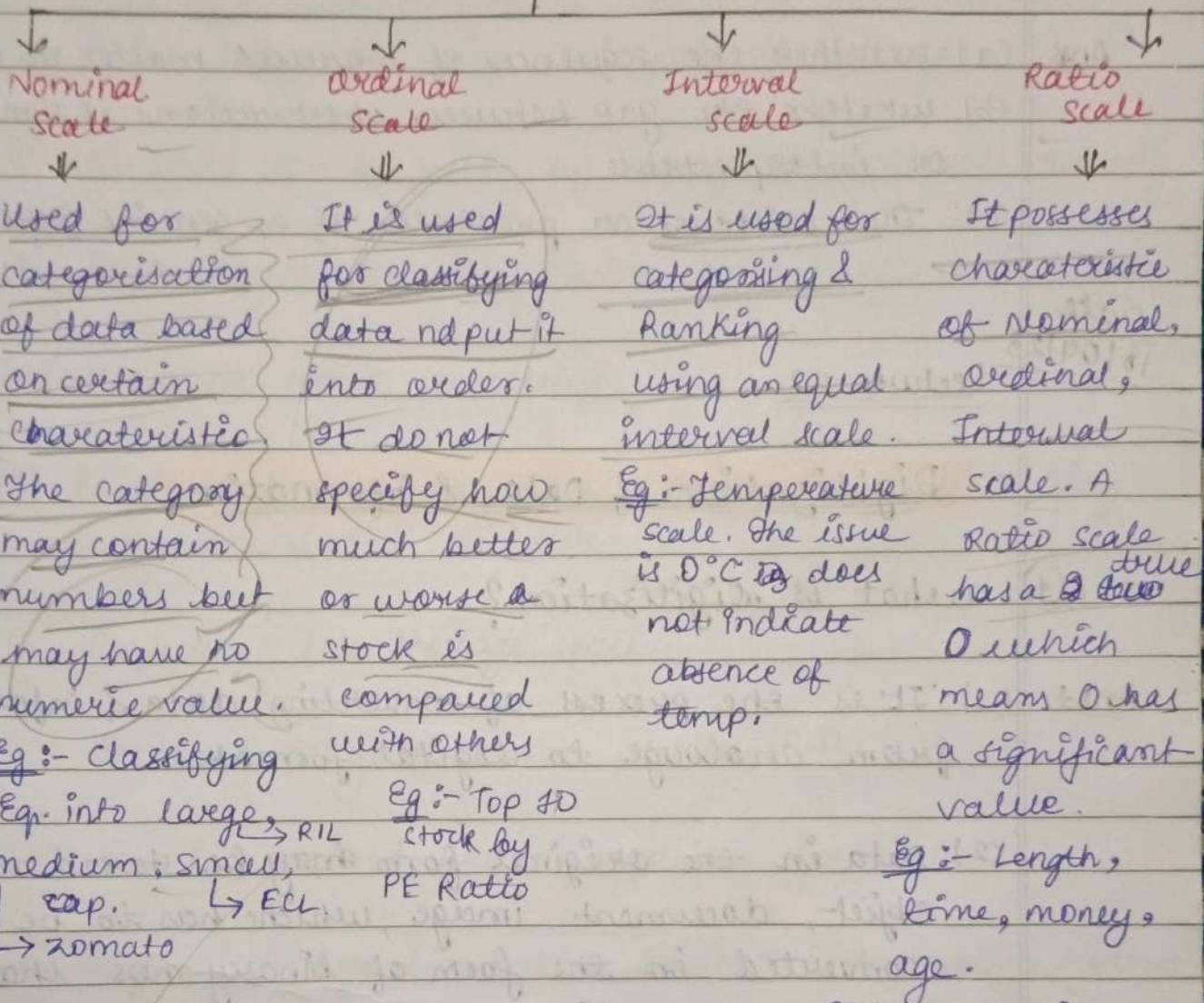
eg:- Text, video, audio.
This info. is useful for understanding the performance of the business.

eg:- Mgt. discussion & analysis presented as a part of annual report in the form of text.

Date ___/___/___

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Other types of Data (Another way for classifying the types of data).



Ratio scale is used to measure sales, pricing, market shares

Ordinal
Interval
Ratio

Q. Differentiation between four scale type is based on 3 characteristics. what are they?

- Ans
- (a) whether the sequence of answers matters or not.
 - (b) whether the gap between observations is significant or interpretable.
 - (c) The existence or presence of a genuine zero.

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Lecture-02.

Digitization of Data & Information.

Q. What is digitization?

Ans

- (1) It is the process of converting data & information from analogue to digital format.

- (2) Data in the original form may be stored as an object, document, image, which has to be converted in the form of binary nos that facilitate processing using computers.

(2) Objective of Digitization

- (1) wide easy access of data to large group of users simultaneously.
- (2) data preservation for longer period.

Eg:- Aadhar card / UID & govt. digitization

(3) Advantages of Digitization

- (1) Improves classification & indexing for documents which helps in easy retrieval of records.
- (2) Records can be used by many users simultaneously.
- (3) Data reuse becomes easier. eg:- large map, image, film.
- (4) Helps in work processing.
- (5) Easy to back-up the files & data retrieval during any unexpected disaster.
- (6) Requires less storage space.
- (7) Increase organizations productivity.
- (8) Can be accessed from multiple location.
- (9) Higher integration with business information systems.

(4) Methods of Digitization.

(A) Justification of the proposed digitization project.
cost benefit analysis.
Risk assessment.

(B) Assessment

All records cannot be digitized. Identify the format, files, tables, & documents, etc, hardware, software requirement. Risk Assessment (natural disaster, cyber attack).

Date ____ / ____ / ____

(c) Planning

- selection of the digitization approach.
- Project documentation, Resource mgt., technical specification & Risk management.
- decision of inhouse or outsourcing.

(d) Digitization Activities

Planning, Capture, Primary quality control, Editing, Secondary quality control, & storage and management.

(e) Processes in the case of records

defining the access right, Intellectual control, upkeeping & maintenance of data.

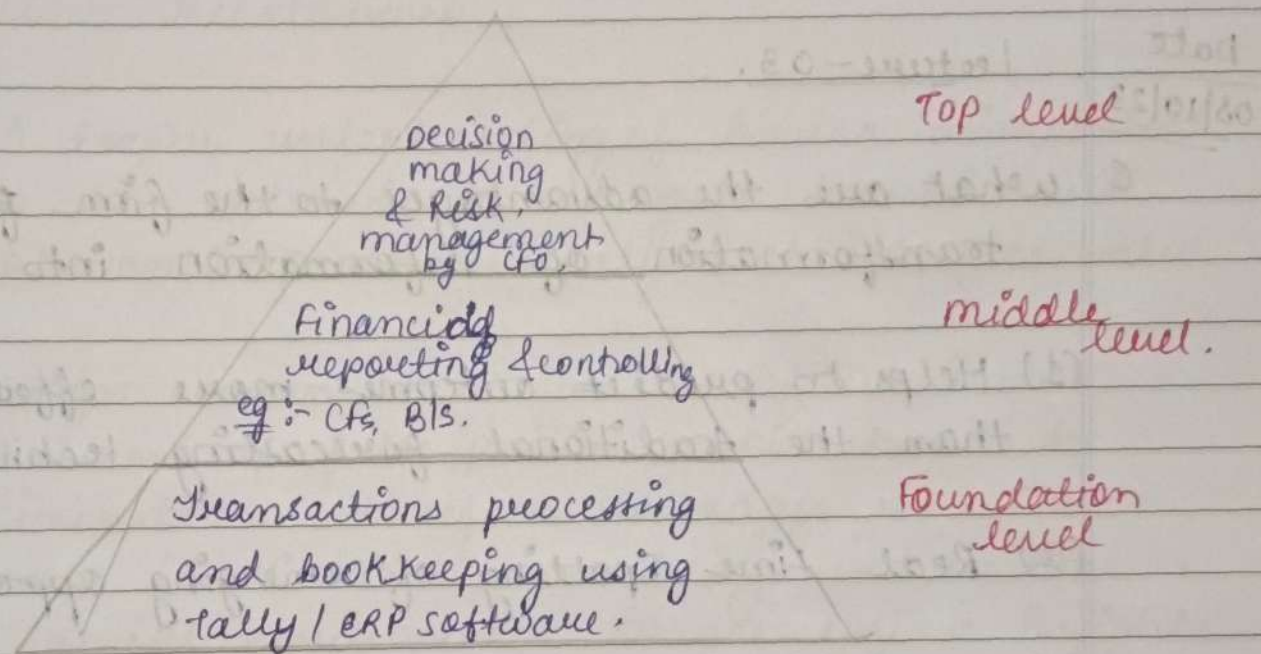
(CIA of the data) (Confidentiality, Integrity & Data)

(f) Evaluation

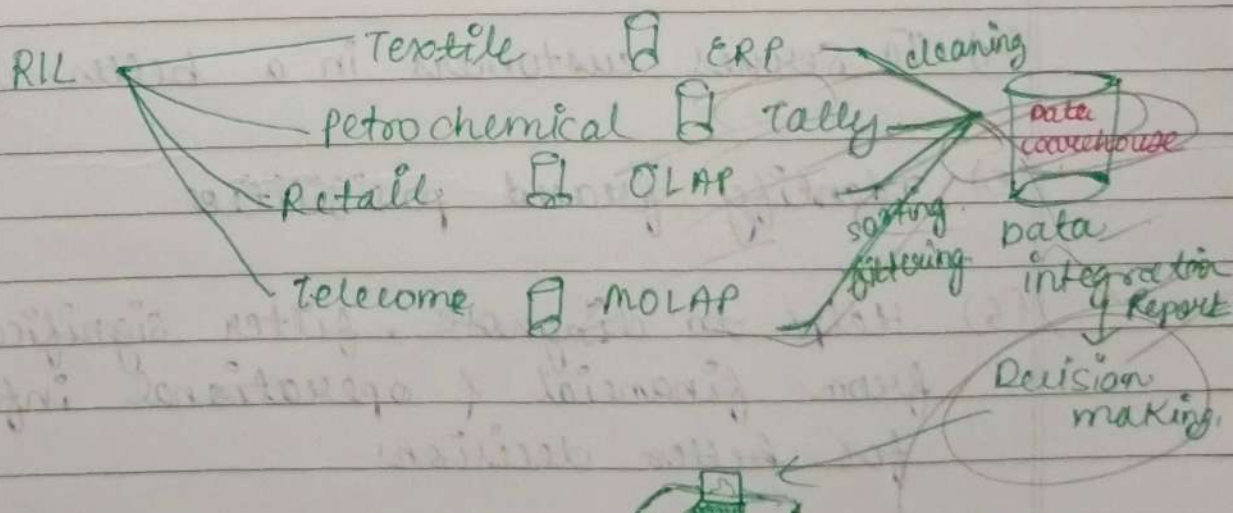
To identify changes for any improvement.

Big Data.

Big e-commerce companies like Amazon, flipkart & conglomerate companies like Reliance have huge database which has to be managed by them, so innovative technology driven software like ERP, OLAP, etc. has to be used.



Steps of Data transformation



- (1) Collection of data.
- (2) Organising of data.
- (3) Data processing.
- (4) Integration of Data.
- (5) Data Reporting.
- (6) Data utilization.

Lecture - 03.

Date 08/10/23.

Q. What are the advantages to the firm for the transformation of information into decision?

- (1) Helps to predict outcomes more effectively than the traditional forecasting techniques.
- (2) Real time spotting of emerging opportunities.
- (3) Making strategies for responding to uncertain events & back soon events.
- (4) To serves customers in a better way.
- (5) Identify growth possibilities.
- (6) Helps to diagnose, filter significant values from financial & operational information for better decisions.
- (7) Building useful dashboards to measure success leading to effective strategy.
- (8) Helps in corporate planning & budgeting and forecasting.

Write a short note on Professional Skepticism.

- (1) Professional Skepticism is an important focus area for practitioners, researchers, regulators and standard setters, auditors & manager.
- (2) It may result into additional cost and strained client relationship.
- (3) A deeper understanding of hidden insights need to be explored so managers should never take an important analysis at its face value.
- (4) Major concern about the use of DA is the likelihood of false positive, which has to be eliminated. therefore nowadays new DA tools (OLMF, MOLF) are being used in the financial environment to get unique insights in to the data.

Ethical Use of Data & Information.

What are the 5 principles of data ethics that a business organisation should follow?

Ans

(1) Regarding ownership :- It is unlawful & unethical to collect someone's personal data without their consent, and the consent may be obtained through digital privacy policies or signed agreements.

(2) Regarding transparency :- the objective of the company is that for the purpose for which user's data is being collected should be known to the user. Eg :- many companies are using 'cookies' to track the online behaviour of the user.

(3) Regarding privacy :- the user's data (PII). Personal Identifiable Information, cannot be made publicly available. Many companies have to publish annual report which are made public, so to protect the privacy of the data - there should be a data security process like 'file encryption' & 'dual authentication', password, etc.

(4) Regarding intention :- the intention of the DP should never be making profits out of other weaknesses. This is unethical & should be avoided.

(5) Regarding outcome :- even if the intention are good, the result of data analysis may sometimes hurt the clients & this is called disparate impact, which is unethical and should be avoided.

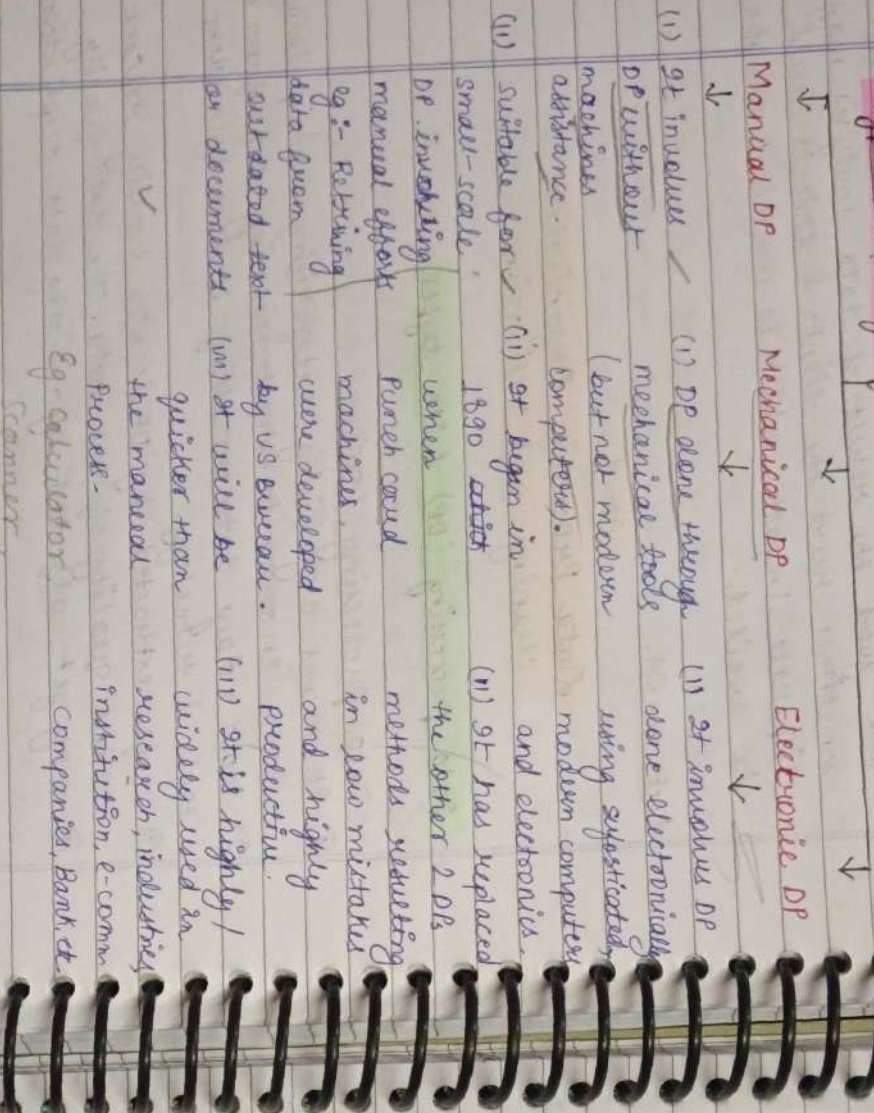
Lecture - 04.Ch-9.

Data Processing, Organization, cleaning and Validation.

Data Processing (DP) & its types.

Data Processing (DP)

- ① It means organising, categorising, manipulating data in order to extract meaning info from it.
- ② Now a days data processing is done by modern tools & technology.
- ③ Info. extracted by DP is also heavily reliant on the quality of the data. The data quality may get affected by missing data, duplication.

Types History of DP

How data processing and data science is relevant for finance?

Ans: (A) Risk analytics.

(i) Business involves many risks and most of them are data related risk which is undetected. Once a danger has been recognised precautions may be taken to avoid it in future... the machine learning algorithm is used to increase the trustworthiness of real time risk assessment.

(B) Real time analytics.

Generally data analysis is done on historical data however with technological advancement real time analytics are available for eg:- machine learning, business intelligence. Data science, data engineering to provide optimal experience.

(C) Customer data management

Big data can easily be processed by using IoT devices. we can easily identify data patterns, transaction history to eliminate sub-zero consumers, enhance cross-sales and calculate customer's life time worth.

(D) Customer segmentation.

Automated machine learning algorithm can be used to categorize their clients based on specified attributes (like age, wife, geographical area) with this info. organization may eliminate clients who little / no value.

(E) Personalised services

By delivering the product that meet their needs, cross selling, all these are possible help of data processing. Now a days NLP (Natural language processing) are used to enhance customer service experience.

(F) Advanced customer service

(Cross selling, up selling, addressing client's enquiry)

(G) Predictive analysis

It helps the organisation in the financial sector to anticipate what may occur in the future.

For this machine learning techniques are utilized for eg:- in stock market pricing the ML is used to picture to forecast the future stockmarket trends based on the historical info.

(H) Fraud detection

For eg:- AI & ML algorithms are used to detect credit card and fraud detections, flagging of suspicious transaction, etc.

(I) Anomaly detection

It means detecting abnormalities in customer bank a/c activities. Eg. Activation of some dormant a/c, unusual insider trading. The method for anomaly identification are Recurrent Neural Networks & Long Short-Term memory models.

(J) Algorithmic trading

Algorithmic trading happens when an unattended computer utilizing the intelligence supplied by an algorithm trade suggestion on the stock market. It is devised based on some stringent rules on the basis of which trading is done in a specific market, this method is also known as Reinforcement learning, in which model is taught using penalties & rewards associated with the rules.

Advantages

- (1) Frequency of deal increases
- (2) human intervention can be avoided.
- (3) Also, machine will only trade when it perceives the opportunity.

(K) Customer Analytics

same as C

Steps involved in Data Processing1 Data Validation

- (a) Data validation could be operationally defined as a process which ensures the correspondence of the final data with a number of quality data (acc. to Simon)
- (b) Data validation leads to acceptance or rejection of the data.
- (c) The objective of data validation is to assure a particular degree of data quality (Relevance, correctness, clarity, coherence, comparability)

2 Sorting

- (a) It refers to organising the data into a meaningful order to make it simple to understand, analyse and visualise.
- (b) Sorting can be performed on raw data, aggregated data, summarised data.
- (c) Data can be sorted in ascending & descending order with the help of various software.
- (d) Sorting is frequently used to rank the records.
- for eg :- Customer ranking is done on the basis of highest volume accounts or heavy usage customers
- (e) It can be done to various visualising techniques like tables, charts, etc.

(f) DBMS (Data Base Mgt System) is also used for data sorting

3 Aggregation

- (a) Data aggregation refers to data collection and data summarising.
- (b) Groups when data is aggregated individual data rows are compiled together and replaced with summaries.
- (c) A data warehouse often contains aggregated data and are used for analytical engines.
- (d) Software tools like data aggregator can be used for aggregating the data.

4 Data Analysis

- (a) Data analysis is a process of cleaning, converting and modelling the data to obtain actionable business intelligence.
- (b) Data analysis means future anticipation based on past studies.
- (c) Data analysis is done to expand business & finance.
- (d) modern tools, like SQL, JAVA, PYTHON, R, ERP, SAS, etc can be used for data analysis.

Lecture - 05

⑤ Reporting

- (a) Data reporting is the act of gathering & structuring raw data & turning into consumable format in order to evaluate organization's continuous performance.
- (b) We can use excel documents or simple data visualization tools.
eg. of reports are: fin. data contained in PL, GLs, CF st., etc.
- (c) A data report indicates the, where we should devote the most time and money.
- (d) There is no space of error in data reporting, therefore it has to be prepared with high attention.
- (e) Although static reporting can be helpful but has certain limitations which is the absence of real time insights.
- (f) If data reporting system is efficient it facilitates the formation of judicious judgments that might provide additional income streams.

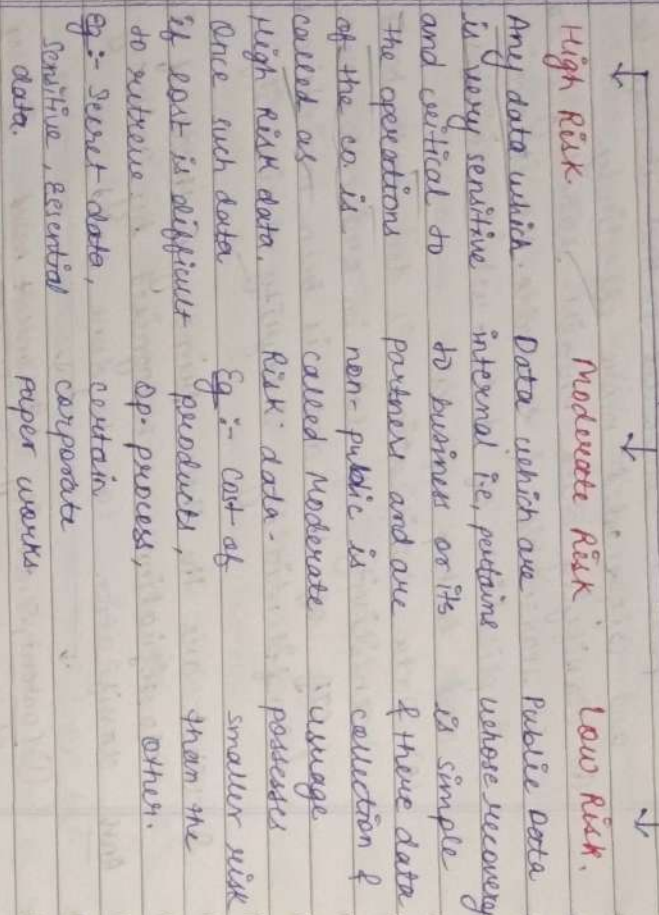
⑥ Classification

- (a) It is a process of classifying data according to important categories so that it may be utilized and safeguarded more effectively.
- (b) Classifying data entails labelling it to make it searchable & trackable. Also it avoids duplication of data, which minimises storage and backup expenses.
- (c) Data classification is done on the basis of sensitivity of data in order to ensure a CIA of the data is been maintained.
(Confidentiality Integrity Availability)

Q. What are the three primary methods of data classification as recognised by industry standards?

- Ans. classification can be done based on.
- | | | |
|--|--|---|
| ① <u>Content, sensitivity of the data.</u> | ② <u>Content based classification.</u> | ③ <u>User based classification.</u> |
| | (characteristics, application, location & creator) | (It relies on human selection of each documents by the end users) |

Q1) What are the 3 categories of risk for data classification?



Data Classification matrix.

Basis	Confidential data (High Risk)	Sensitive data (Moderate Risk)	Public data (Low Risk)
① Description	Highly sensitive & personal data whose CIA cannot be compromised. Access such data are controlled to confidential data required. there must be controlled from creation to destruction & should be given to those individual who are required to perform their job are permitted on RBAC by Low. Access to such data may be individually requested and then it is authorised by security module Representative.	Internal/Non-public data which are moderately sensitive to any request. However its integrity has to be secured. Access to this data must be authorised timely & accurate. Access to this data must be restricted to the persons based on RBAC. (Role Based Access Control)	Not sensitive & may be granted to any requester. Its integrity has to be secured. Access to this data must be authorised timely & accurate. Access to this data must be restricted to the persons based on RBAC. (Role Based Access Control)
② Access	Individuals, designated with approved access.	Employees & non-employees based on RBAC.	Public & need to know basis & EMU affiliates.
③ Impact	the true impact if the data is incorrect on the organisation is very high.	moderate	Low

Example of data classification
 ~ Restricted, Private, Public

Steps involved in data classification process

- (1) Understand the current setup.
- (2) Creation of data classification policy. (Data protection standards are laid down)
- (3) Prioritise & organise data.

Data cleaning

Data cleaning is a process of correcting or deleting inaccurate, corrupted, duplicate, inconsistent data from a data set. Inconsistent data renders outcomes & algorithms untrustworthy, so it is important to apply data cleaning which removes irrelevant data from data set.
 It is different from data transformation. Data transformation involves changing from one format to another format. (Data wrapping / data mapping)

Steps for data cleaning

- (1) Removal of duplicate and irrelevant information.
- (2) Fix the structural errors (type errors, wrong capitalisation, unusual naming standards etc.)
- (3) Filter unwanted outliers.
 Occasionally there may be some observation that at first look do fit inside the data that you are evaluating. If we have a valid cause to eliminate an outlier then it will improve the performance.

(4) Handling the missing data - Missing values can be dropped or may be entered based on the observation.

(5) Validation & QA (Quality Assurance)

- (a) We may check that does the data make sense.
- (b) Is there any issue with the quality.
- (c) Does the data adhere with the regulations.

** Main characteristics of the Quality data

(VACC)

(i) Validity (ii) Accuracy (iii) Completeness (iv) Consistency

Benefits of data cleaning

- ① Error correction
- ② Fewer mistakes results in happy customers & less irritated workers
- ③ Monitoring mistakes & helps in improving reporting.
- ④ Effective corporate procedure & speedier decision making.

Data Validation

- ① It is a process of collecting information, evaluating data and preparing them to deliver data to the stakeholders.
- ② Data validation is very essential as it leads to precision, clarity & specificity of data is essential for mitigating project failure.
- ③ Using this validation criteria, it helps to mitigate in garbage in, garbage out problems & ensuring data integrity.

Types of Data Validation:

- ① Data type check - It verifies that the entered data has the appropriate data type, for eg:- we have specified a field check which can take only numerical values this means that the system will reject data containing letters, overstates showing "invalid" data entries.
- ② Code check - It verifies that the field value is picked from a legitimate set of options.
- ③ Range check - It verifies that the input data should fall within a specified range.
eg:- Latitude & longitude -90 to 90° & longitude -180 & 180° any outside range will show invalid data entries.

- ④ Format check - It ensures numerical data should comply with certain format.
eg:- DD-MM-YY any data outside format will show invalid entries.

- ⑤ Consistency check - It verifies that the data has been input in a consistent manner.
eg:- checking package delivery date is later than the order date or not.

- ⑥ Uniqueness check - It checks whether unique items are added into the database or not.
eg:- PAN, email id, etc.

Also a deep down menu or auto completion form can be used as code checks for data validation process.

Data Organisation & Distribution



① It refers to the process of arranging unstructured data into distinct group in a meaning full manner.

② Eg. of data organisation techniques are :- frequency dist. table, graphical representation image repr., histogram, pie-chart, bar chart etc.

③ It is done for understanding and manipulation of the data.

④ Structured data consist of tabular info. that can be readily imported into a database & utilised by analytic software.

Data Distribution

① It is a function which identifies and quantifies all potential values for a variable as well as their relative frequency, the primary benefit of data dist. is the extraction of prob. of any certain observation within a sample space.

Type of Data Distribution

Piccrete

It results from countable data and has a finite no. of potential values. they can be displayed in table.
Eg:- rolling dice, tossing of a coin.

Continuous

It has unlimited no. of data points that may be represented on a continuous measuring scale. It is described using probability density function. Clustered frequency dist. is ten.

Types

① Binomial dist.

② Poisson dist.

③ Hyper geometric dist.

④ Geometric dist.

Eg:- weights, height.

Tossing of coin, and is applicable for mutually exclusive & exhaustive cases.

Only taking values. eg:- no. of accident, mistakes, etc.

It is similar to binomial dist. but have huge values but in reality takes only values. Eg:- A basketball player's only negative (negative binomial dist.)

① Normal dist. (Gaussian dist.) It is a bell shaped curve. for symmetric dist. mean = median.

② Lognormal dist.

③ F dist. table. It is a symmetric dist. with no maximum value or min. value of 0.

④ Chi square dist.

⑤ Exponential dist. (It is closely connected with the poisson dist.)

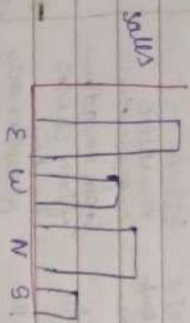
⑥ T₀ dist. method. Student

Data Visualisation.

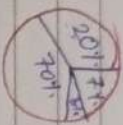
- ① A picture speaks a 1000 words.
- ② Recent study reveal that top-performing finance directors are more likely than their peers to emphasise data visualisation abilities.
- ③ It has the capacity to explain complicated ideas, identify info. linkages, providing capturing narrative resulting from data not only a elevator finance position in strategic decision making but also democratises data throughout the business.

Tools / Techniques of Data Visualisation.

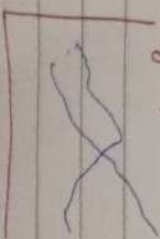
① Bar Chart.



② Pie chart



③ Time series graph.



standard
actual
comparison

Q. Why Data Visualisation is important?

Ans

- ① Scott Brinatto (specialist of Harvard Business Review) writes in a recent post that DV which was once a talent of design manager have become indispensable for all the managers who wish to analyse and communicate the significance of data.
- ② According to a research 65% of the individuals are visual learners.
DV is used in finance to communicate its findings to the entire business.
- ③ It aids finance in identifying more pattern and gaining deeper insights.

Q. How can we do Data Visualisation in the right way?

Ans

- ① Know the objective - Before the development of great images, one must first grasp the objectives. HBR's Brinatto suggests, first establishment of the information if its conceptual or data-driven (i.e. does it rely on qualitative or quantitative data) is required.

- ② Always keep the audience in mind - who views the data visualisations will determine the degree of detail required.
eg:- C-suite managers like CFO, CEO, if any visualisation charts are made for them then it should be in very detailed for decision making.

③ Invest in best technology ~ There are a multitude of technological tools that make it simple to produce engaging visualisations in the current digital age.
 Eg:- ERP software can be used to which ~~maintain~~ centralised database & avoid data duplication.

④ Improve the team's ability to visualise data ~ Most of the agile finance directors rank their team data visualisation abilities as good, compared to only twenty four percent of their counterparts, according to an AICPA survey.

Objectives / Functions of Data Presentation.

- (1) Making a better data analysis.
- (2) Faster decision making
- (3) Analysing complicated data.

However DV ~~are~~ assist specialist remaining informed and composed despite the vol. of data. Further the objectives can also be summarised in the following :-

- (i) Effective communication for audience
- (ii) Interprets large data volume more quickly
- (iii) Deeper insights available to the decision maker to facilitates decisions, analysts.

Q.

According to an article published by HBR, what are the most common errors made by analysts that make DV unsuccessful?

Ans

Common errors are as follows :-

- (1) Understanding the audience -
 - (a) who will read and understand the material & how well they do so? (i.e., a specialist audience or a broader public)
 - (b) what are the expectations of audience?
 - (c) what is the functional role of visualisation?

A visualisation is exploratory should leave viewers with questions to investigate, but if visualisation are confirmatory should not.
- (ii) Setting up a clear framework.
 - (a) the designer must guarantee that all viewers have the same understanding of what the visualisation represents. They must use ~~eg~~ semantics which are simple to understand.
- (iii) Telling a story.

Visualisation must give a viewers a story, so it should be presented into a narrative medium specially when the data is comprised of large no. of data.

Data Presentation Architecture (DPA)

(1) DPA is a set of skills that aims to identify, find, modify, format the data in a manner that conveys the meaningful insight.

According to

(1) Kelly Laust DPA is a widely applied skill set critical for the success and value of intelligence.

Objectives of DPA

(1) Utilise the data in the most efficient, feasible method, which will convey timely & comprehensive data to audience. Utilize data to deliver data effectively & feasibly (minimise noise, complexity).

Scope of DPA

- (1) Defining significant meaning required by each audience.
- (ii) Obtaining the proper data.
- (iii) Determining the needed frequency of data.
- (iv) Determining the optimal presentation.
- (v) Using suitable analysis, categorising style
- (vi) Developing appropriate delivery techniques based on job, duties, location.

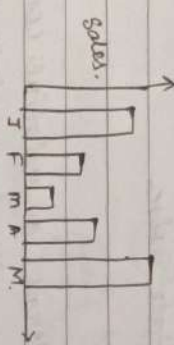
Q. What is a data visualisation dashboard?

It is an interactive dashboard that enables to manage important metrics across numerous financial channels, visualise the data points and generate reports for customers that summarises the results.

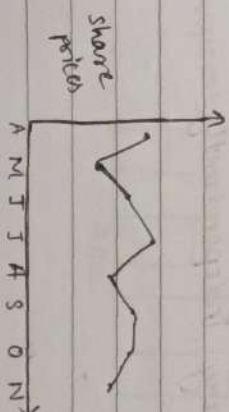
Q. What are the different types of DV techniques?

(1) Bar chart

It is the most commonly used type of DV. Used for comparing data across categories, illustrates historical highs & lows.

(2) Line chart/graph

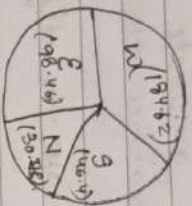
It joins various data points displaying them as a continuous progression. It helps to observe trends in data over time. It is used for showing price fluctuation in the stock market or share market.



(3) Pie chart / Circle chart

is a circular graphical representation of the statistical data which is segmented to demonstrate numerical proportion.

Sachin Sales (in us)	
N	100
S	150
E	320
W	600

(4) Map

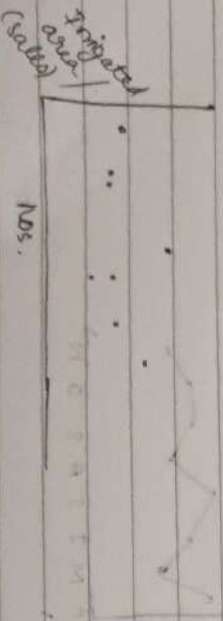
For displaying any types of locational data. For displaying any types of locational data. map are used. Eg. Postal codes, state abbreviations. A map can be used to show the average GDP state wise.

(5) Density Map

It indicates patterns or relative concentrations. It allows to deal with larger data sets in a limited geographical area.

(6) Scatter plots

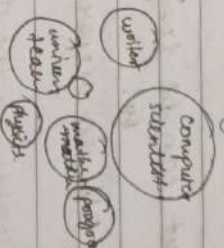
Scatter plots helps to examine the connection between many variables revealing whether one variable is a good predictor of another or they tend to vary independently.

(7) Gantt chart

It represents a project's timeline, i.e. time taken by each activity to accomplish. Also it states which activities must be completed in advance so that other activities can start (predecessor & successor). Also state allocation of resources.

(8) Bubble chart

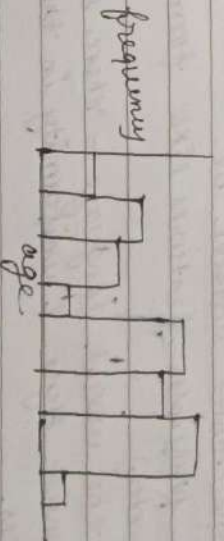
By using different size & color of the circles. A enormous data can be displayed in an aesthetically engaging manner.



proportions of people who generate programming languages.

(9) Histogram

It illustrates distribution among various groups. It divides the data into discrete categories called as bins.



(30) Table:

Table also known as "crosstabs" or "matrices". Table arranges the data along X-axis & Y-axis. Here, X (Row), Y (Column).

Tables may arrange qualitative data & show their percentages, it is one of the most prevalent method of showing the data.

non-rotated class.

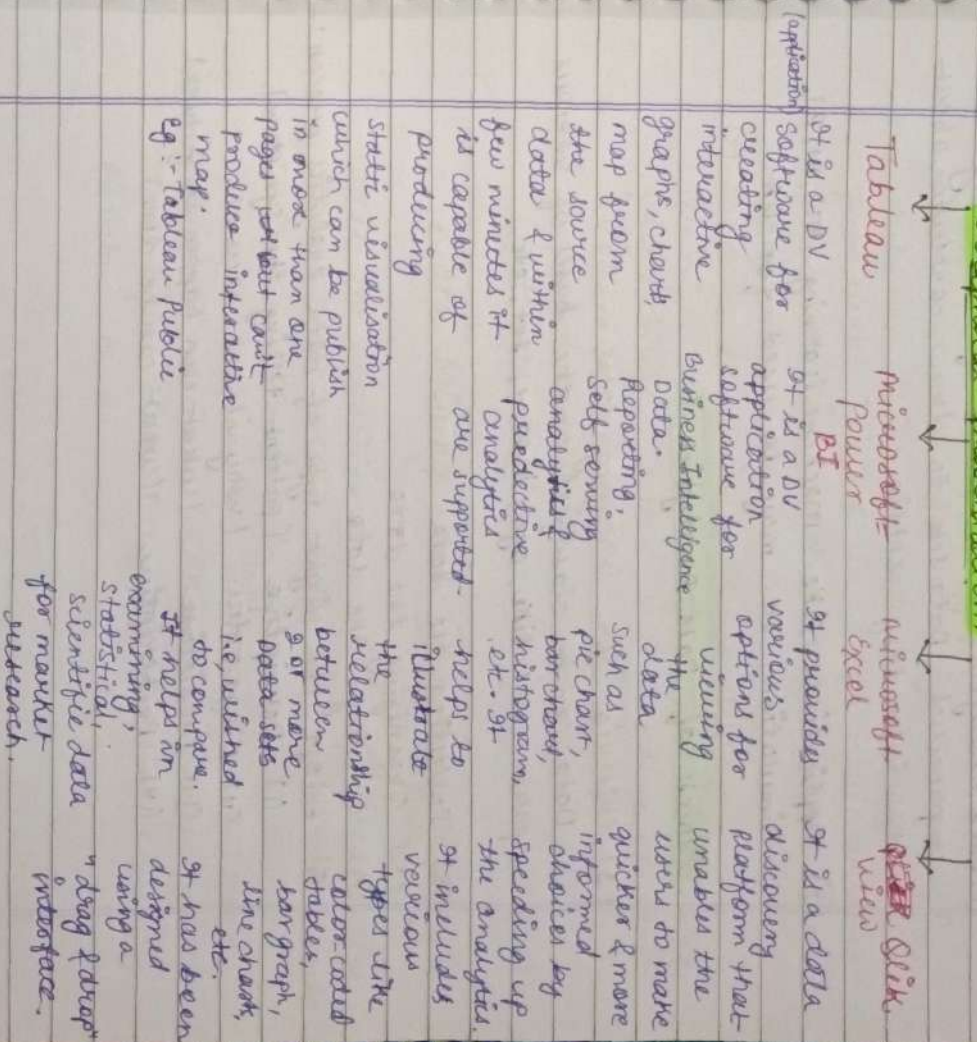
1)					
2)					
3)					

How a report can be designed using a DV?

How to use DV in report design?

- Find a story in the data.
- Create a narrative - This means to compose an excellent story one must have a
 - catchy title & sub-heading.
 - encapsulate the content.
 - highlights significant discoveries.
- Choose the most suitable DV.
 - (Design principles, features like form, size color, etc.)
- Follow the visual language - there should be a consist style & uniformity in the DV principles.
- Publicize the report.

Tools & Techniques of Visualisation & Graphical Presentation.



① Data analysis is the science of evaluating unprocessed. Data sets to draw conclusion about the info. they contain

② Applications like machine learning (ML, AI, BI), simulation, etc may be used for DA.

Process of Data Analysis

(1) Criteria for grouping data.
 Data can be classified on the basis of various parameters like, age, income, sex, etc.

- (2) Collecting the data
- (3) Organizing the data
- (4) Storing the data
- (5) Adopt the right type of data analysis process
 - (i) Descriptive (patient telling the symptoms)
 - (ii) Diagnostic (why it has occurred)
 - (iii) Predictive (what can happen in future)
 - (iv) Prescriptive (what can be done).

Benefits of DA.

- (1) Improves decision making process.
 Used DA gained info. resulting in enhanced outcomes. Using DA reduces the amount of guesswork involved in preparing marketing plans, deciding what materials to produce, and many more.
- (2) Increases efficiency of operations
 minimizes the wastage of resources, increasing profitability, better understanding of their audience's demands.
- (3) Improved service to stakeholders.
 (customers, employees & other stakeholders)

Data Mining / KDD (Knowledge Discovery in Data)

It is the extraction of patterns & other useful info. from massive data sets. In other words it means identification of unknown trends / patterns between the variables for enhanced corporate decision making. we can use modern technologies like Data warehousing technology, Big Data, AI, BI, etc.

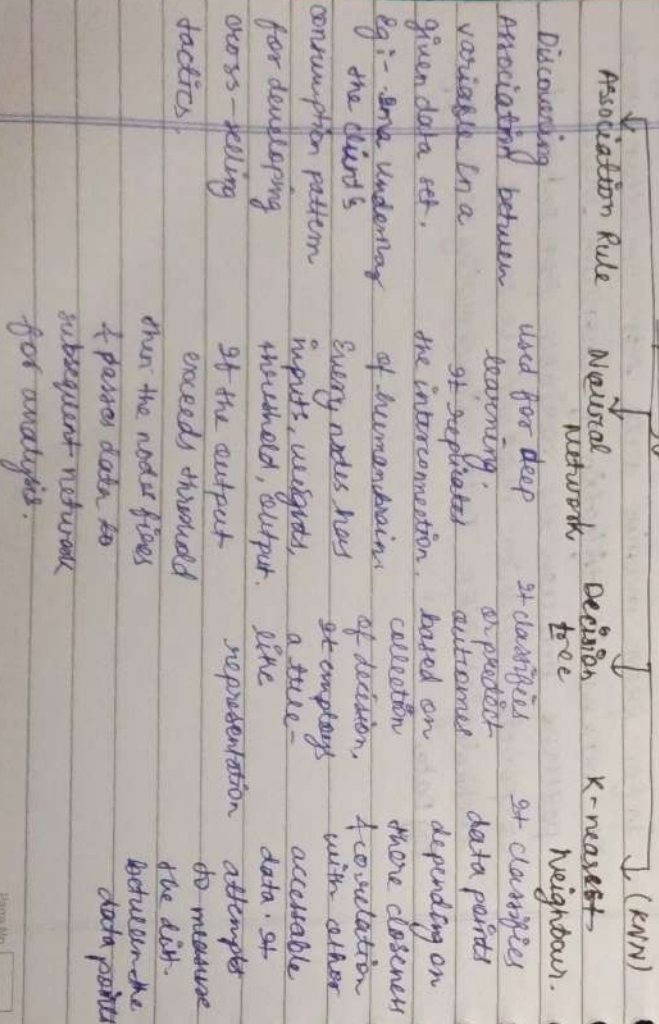
What are the 2 primary process on which data mining techniques can be categorised?

- Ans
- (1) Discovering the target data sets or predicting something using ML algorithms, it helps to detect fraud, user habit, bottle neck.
 - (2) It can also be paired with a DA & visualisation technologies like, Apache spark.

Process of DM.

- (a) Setting the business objective.
- (b) Preparation of Data.
- (c) Models building & pattern mining.
- (d) Results evaluation & implementation of knowledge.

Techniques of DM.



Implication Implementation of DM in Finance & management.

- (1) Detecting money laundering & other financial crimes.
Money laundering is the illegal conversion of black money to white money. Most of the banks are unknowingly involved in it. So proper data mining methodology will help the banks to detect money laundering activities.
- (2) Prediction of loan repayment & customer credit policy analysis.
The loan prediction system automatically compares the sig. by examining data pertaining to the sig. In other words it helps to assess whether the loan should be sanction & amount of loan, etc.
- (3) Target marketing.
It helps to target certain market by knowing about your customer's market, etc.
- (4) Design & construction of data warehouse.
If all the data is stored in a data warehouse, it becomes easier for data analysis.

Descriptive Analysis

- ① It focuses exclusively ~~focuses~~ on ~~on~~ on what has occurred in an organisation unlike other type of analysis.
- ② It is the basic starting point to prepare data for subsequent analysis.
- ③ It is the simplest kind of DA as it employs simple mathematical & statistical methods.

How does descriptive analysis work?

According to Don Vessey, there are 5 steps.

- Step (1) : decide the business metrics :
(identification of KPI's)
- Step (2) : Identification of data requirement :
- Step (3) : Preparation & collection of data
- Step (4) : Analysis of the data.
- Step (5) : Presentation of the data.

Advantages & disadvantagesAdvantages

- (1) As it is based on historical data it is easily applicable to day to day operations.
- (2) Firm may report on performance very quickly and changes can be made.

Examples of descriptive analysis :-

- (1) Post events, such as sales & operational data or marketing campaigns are summarised.
- (2) Reporting general trends
- (3) Conducting survey data.
- (4) Social media usage such as Instagram, FB.

Diagnostic Analysis

- (1) It highlights the tools which are employed to 'question the data' why did this occur?
 - (2) It involves a deeper & thorough examination of the data to discover important insights.
 - (3) It includes data discovery, drill down, data mining & correlations.
- Data mining is the extraction of the unstructured data.

Advantages

- (1) It helps to make most of the data by turning it into visuals & insights that can be seen & utilised by everyone.
- (2) derive value from the data by in-depth analysis.

Example :-

- (1) HR dept. can use it to examine the performance of their employees, utilizing Python, R language for in-depth examination, ~~create security~~

(3) Cyber security is another example. The cyber security team may determine the relationship between security rating & the no. of incidents & also average time for the resolution time, etc.

Predictive Analysis

- (1) It focuses on forecasting & understanding what might occur in the future.
- (2) By analyzing the past trends / historical info. it is possible to predict what can occur in future.

How does it work?

- (a) The foundation of predictive analysis is probability.
- (b) Using techniques like DM, statistical modelling, ML algorithms, predictive analysis to predict the future outcomes.
- (c) Deep learning which is the most recent subfield of machine learning, which is trying to imitate the building of human brain network.
- (d) This method enables the executive & managers to take a more proactive approach to corporate planning.

Advantages :-

- (a) Effectiveness increases (eg:- inventory forecasting)
- (b) Better customer services by gaining a deeper knowledge of who its client are what they want.

(c) Detection & prevention of fraud.

(d) Risk mitigation in the financial sector

Examples

- (1) E-commerce: using the search history & previous purchase info. client's behaviour can be predicted
- (2) Sales -
- (3) Human resource - identifying ~~one~~ who have to retained & eliminate.
- (4) IT security (5) Health care industry.

Prescriptive analytics

- (1) Descriptive analytics talks about "what has occurred".
- (2) Diagnostic analytics talks about "why it occurred".
- (3) Predictive talks about "what could occur".
- (4) Prescriptive talks about "what best could be done".
- (5) It is the fourth, final, most sophisticated step of business analysis process.
- (6) It urges the executive, manager, personnel in making the most informed decision based on the available data.

How does it work?

It uses different tools like statistics, ML algorithms to access internal data & external data.

Predictive analysis is different from ML. Predictive analysis uses historical data & statistical techniques to predict about future. Whereas ML is a subset of AI which uses enormous data and is left leaving to analyse data and exhibit intelligent human.

Advantages

It gives important insights for making most optimal data driven decision.

Disadvantages

- (1) This technique requires enormous volumes of data which is not always possible.
- (2) It cannot account for all the external variables.

Examples

- (i) Oil & manufacturing for monitoring price fluctuations.
- (ii) Mfg industries for enhancing equipment maintenance, prodn, storage.
- (iii) Health care industries enhancing patient care, evaluating customer risk in terms of price & premium info.
- (iv) Pharmaceutical research.

Cloud Computing

Use of any computing services via network typically by internet is called as cloud computing.

Eg:- Google is giving us bundled services.

email, Gmeet, Groom, Gmap, Gpay, Gdrive

Above examples can be categorized as -

- (i) Infrastructure as a service (IaaS)
- (ii) Platform as a service (PaaS)
- (iii) Software as a service (SaaS)
- (iv) Communication as a service
- (v) Security
- (vi) P P S.

Now a days most of the business are relying on cloud computing for reducing their cost, maintenance staff, physical IT resources.

X Types of Cloud Computing

Public cloud

- (1) IT stores & manages access to the data & application through internet.

(ii) Easy to access.

- These resources are available through web. It enables enterprises to grow & expand with ease.

(iii) Payment on need to use basis

(iv) Dynamic, elastic & scalable

(v) Size since no of users are large, cost per user becomes very low/economical

(vi) Strict SLA

(vii) Additionally the cloud service provider use rigorous security measures to prevent the data confidentiality.
Eg: Google.

Private cloud

- (1) It is a cloud where usage is exclusively reserved for a single corporate organisation.

(ii) Private cloud offers high level of security but is very expensive

(iii) Two types - In house put cloud / On the premise cloud.

Eg: AWS (Amazon web services)

(iv) Resilience - This means that public cloud users are not at all bothered about what is happening behind office of the public cloud.

Hybrid cloud

- (1) It is the combination of public & private cloud.

(ii) In this cloud the sensitive & confidential data are kept on the private put cloud & the non-sensitive data on the public cloud.

(iii) It enables the enterprise to exploit the benefit of shared resources while leveraging these IT infra-structure (for mission-critical security need).

Community cloud

Business Intelligence

BI tools includes DA, DM, BA, Data Visualisation, AI, BI, ML to assist business in making better choices.

What are the different methods of BI?

(1) Data Mining - Identification of unknown trends patterns between the variables for enhanced corporate decision making.

(2) Data Visualisation - Transforming the data into the visual format like pie, charts, table, bar charts, etc.

(3) Reports - It consists of conclusion to be presented before stakeholders for decision making.

(4) Performance metrics & Benchmarking -

(5) Descriptive Analysis

(6) Data Mining

(7) Statistical Analysis

(8) Visual Analysis

(9) Data Preparation

XBRL (Extensible Business Reporting Language)

- (1) It's a data description language that facilitates the interchange of standard, comprehensible corporate data.
 - (ii) It is based on XML (Extensible Markup Language).
 - (iii) It enables automated interchange & trustworthy extraction of financial data across all software types & advanced technology, including internet.
 - (iv) XBRL allows organisations to arrange data using tags.
- Eg:- when a piece of data is labelled as 'revenue', for instance, XBRL enabled people know that it pertains to revenues.

Benefits

- (1) All reports are automatically created from a single source of information which reduces the chance of erroneous data entry and hence increases data reliability.
- (2) Reduces expenses by automating the report production for various clients.
- (3) Accelerates the decision-making of financial entities such as bank & rating services.
- (4) Access, comparison, and analytical capabilities for information are unparalleled.

Who are the participants?

- | | | | |
|--------------|--------------------------|-------------|--------------------|
| ① Companies | ② Financial Institutions | ③ Investors | ④ Software vendors |
| (a) auditor | (a) Regulators | | |
| (b) creditor | (b) SEBI | | |

XBRL process.

- (1) Business operations
- (2) Internal fin-reporting
- (3) External fin-reporting
- (4) Investment & lending analysis.

Short note of XBRL (Extensible Markup Language)

- ① It is a file format & markup language for storing, transferring & recreating arbitrary data.
- ② It specifies set of standards for creating texts in a format that is understandable both by machines & human.
- ③ It is defined by the 1998 XML 1.0 - specification of the world wide web consortium & numerous other related specifications, which are all free open standards.
- ④ Several Schema systems exists to help in the design of XML-based languages, and numerous APIs have been developed by programmers to facilitate the processing of XML data.

Eg:- ① IETF RFC 7303, RFC 3470, currently

known as IETF BCP 70

Application of XML

- (1) It is most widely used for the exchange of data via internet.
- (2) There have been doc of document formats created using XML syntax, including office Open XML, Open doc, XHTML, etc.
- (3) XML is also the foundational language for communication protocols like SOAP & XMP.
- (4) It is also the message interchange format for the programming approach. Asynchronous JavaScript and XML (AJAX)

Lecture - 12.

Date
21/10/23AIArtificial Intelligence

- (1) John McCarthy defined AI ~ Science & Engineering of making intelligent machines / intelligent computer programs.
- (2) Alan Turing - 'Father of Computer Science'.
Posed the questions - Can machines think?
- (3) Stuart Russell published 'AI - A modern approach'.

AI has two approaches

Human approach

Ideal approach

- (1) Systems that think like human.
 - (i) Systems that act like human.
 - (ii) Systems that act rationally.
- (4) AI includes 2 subfields.
 - (a) ML (Machine Learning)
 - (b) DL (Deep Learning).

Applications of AI in the area of financial services(A) Investment Services - (1) Algorithmic trading

- (i) Robo Advisory.
- (ii) Insurance claim processing
- (iv) Pricing of insurance products

(B) Lending

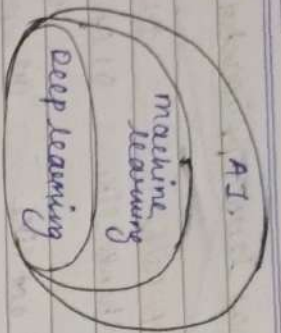
- (i) Retail & Commercial lending op.
- (ii) Retail & Commercial lending scores
- (iii) Detecting possibility of default

(C) Audit & Compliance

- (i) Fraud detection
- (ii) Regulatory compliance
- (iii) Travel & expense mgt.

(D) Customer Service

- (i) Detecting new sell opportunities
- (ii) Know your customer (KYC)
- (iii) Prediction of customer churning



Types of AI:

Weak AI:

- Called as narrow AI/ANI.

ANI

- It's a kind of AI which is trained to do a particular task.

It is feeble & today weak AI mostly sounds as:

Eg:- Apple Siri;

Amazon's Alexa;

Tesla's autonomous car.

Strong AI:

- Called as GASI, AGI.

- When a machine possesses human level intellect, and self-aware

consciousness, has the ability to solve problems, learn, plan for future.

Eg:- Sophia Robot

Sub-field of AI.

Machine Learning

- ① It is a subset of AI which involves manual human intervention to interpret the data.

Deep Learning

- ① It is a subset of ML which automates a significant portion of the features extraction step reducing the need of manual human intervention.

learn.

- ② They can work on bigger data sets which are constructed.

- ③ They can also utilize table data sets known as supervised learning.

Robotic Process Automation (RPA)

- ① RPA are capable of learning, simulating & executing rules based business process.

- ② RPA software bots can communicate with any application or system in the same manner humans can.

- ③ RPA bots can function continuously around the clock with 100% accuracy.

- ④ RPA bots possess a digital skill that exceeds that of humans.

- ⑤ RPA bots are simple to configure or utilize. (i.e.) will be able to configure RPA bots with your know-how to record vdo. at pressing record, play, pause, stop, drag & drop button.

Date / /

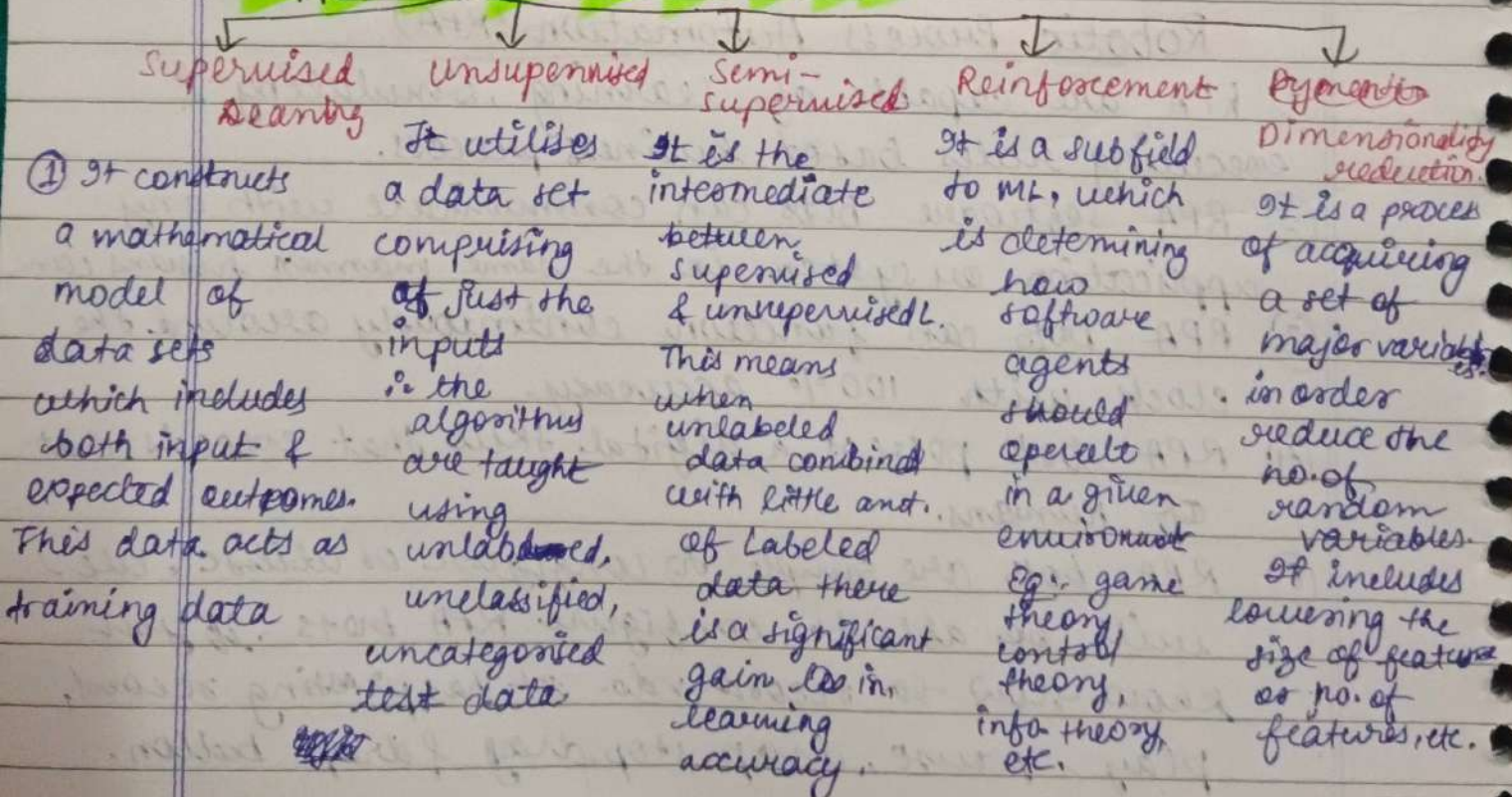
Benefits of RPA

- (i) Higher productivity.
- (ii) Higher accuracy.
- (iii) Saving of cost.
- (iv) Integration across platforms.
- (v) Better customer experience.
- (vi) Harnessing AI.
- (vii) Scalability.

Machine Learning

- (1) ML is a branch of study devoted for understanding and developing systems that learns & ways that use data to improve performance on a set of tasks.
- (2) Its application includes fields of medicines, email filtering, speech recognition, computer vision.

Approaches towards ML



Two Schools of thoughts for AI.

Data driven AI

It focuses on enhancing the data quality & data governance in order to enhance the performance of a particular problem Statement.

Model Driven AI.

It attempts to increase the performance by developing new models and algorithmic manipulation.

** During Covid-19 AI's contribution was remarkable.

X-ray, CTscan, MRI

However it should be noted that AI largely depends on input data & poor input data will never lead to superior performance