

## SET 2

#### **FUNDAMENTALS OF BUSINESS LAWS & BUSINESS COMMUNICATION**

**Time Allowed: 1 Hour** Full Marks: 100

Answer all questions. Each question carries 2 marks.

1.	Money Bill is introduced in which House of the Parliament?								
	(a)	Council of People – Lok Sabha	О						
	(b)	Council of States – Rajya Sabha	О						
	(c)	Both the Houses	О						
	(d)	None of the Houses	О						
2.		was the Constitution of India passed by the Constituent Assembly?							
	(a)	26th January 1950	О						
	(b)	26th November 1949							
	(c)	25th November 1949	О						
	(d)	15th August 1947	О						
3.	Fundam	ental Rights are mentioned under which part of the Constitution of India?							
<i>3.</i>	(a)	Part-II	О						
	(b)	Part-III	0						
	(c)	2.001.000							
	(d)	Part-XII	О						
4.	_	opellate court for National consumer disputes redress communication							
	tribunal	ribunal is							
	(a)	High Court	О						
	(b)	district courts/Subordinate court	О						
	(c)	court of subordinate judge class -1	О						
	(d)	supreme court	О						
5.	Seconda	ary/Sub-ordinate legislation cannot go beyond:							
	(a)	The ambit of the Act	О						
	(b)	The ambit of the Act or the Constitution of India	О						
	(c)	The Constitution of India	О						
	(d)	Directive Principles of State Policy	О						
6.	A teleph	nonic acceptance is complete when the offer is:							



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	(a)	analran into the telephone	О				
	(a)	spoken into the telephone					
	(b)	heard but not understood by the offeror	0				
	(c)	heard and understood by the offeror	0				
	(d)	is received, heard and understood by some person in the offeror's house	О				
7.	Misrepr	resentation means:					
	(a)	Unwarranted assertion	0				
	(b)	Any breach of duty without an intent to deceive	О				
	(c)	Innocent mistake	О				
	(d) All the above						
8.	A contr	act to trade with an enemy is:					
0.	(a)	an immoral agreement	0				
	` '	-	_				
	(b)	a valid agreement	0				
	(c)	an agreement opposed to public policy	0				
	(d)	an enforceable agreement	0				
9.	Which	one of the following statements is correct?					
	(a)	Void agreements are always illegal	O				
	(b)	Illegal agreements are voidable	O				
	(c) Illegal agreement can be ratified by the parties						
	(d) Illegal agreements are always void						
10.		nises B to pay ₹100 if it rains on Monday, and B promises A to pay ₹100 if not rain on Monday. This agreement is :"					
	(a)	a valid agreement	0				
	(b)	avoidable agreement	О				
	(c)	a wagering agreement	О				
	(d)	an illegal agreement	О				
11.	prosecu	rs into an agreement with B who has robbed A of ₹10,000 to drop tion against him (B) in consideration of B's returning ₹8,000. Afterwards B to pay. A can get from B					
	(a)	₹ 8,000	О				
	(b)	₹ 100	О				
	(c)	Nothing	О				
	(d)	₹ 10,000 plus damages	О				
12.	Accepta	ance takes place as against the proposer					



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(b) when the letter of acceptance is received by the proposer.  (c) when the offerce, writes the letter of acceptance, but doesn't post it.  (d) All of the above  O  13. Which of the following is an offer?  (a) The mere quotation of terms by trader  (b) The quotation of the lowest price in answer to enquiry  O  (c) Advertisement for sale or auction of goods.  O  14. What is an implied offer?  (a) when it is not express  (b) when an offer is implied from the conduct of the parties or from the circumstances of the case  (c) when an offer fails to satisfy essential elements  O  15. Silence cannot amount to offer by conduct.  (a) True  (b) Partly true  O  (c) False  O  (d) None of the above  O  16. A wagering agreement in India is declared by the Contract Act as:  (a) Illegal and void  (b) Void but not illegal  O  (c) Voidable at the option of the aggrieved party  O  (d) Immoral  O  O  O  O  O  O  O  O  O  O  O  O  O		(a)	when the letter of acceptance is posted by the acceptor.	О
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(d) All of the above		` ′	1 1 1	0
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(d)   Bids in an auction sale   O		(b)	The quotation of the lowest price in answer to enquiry	О
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(d) any of the above   O			circumstances of the case	
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(c)       False       O         (d)       None of the above       O         16.       A wagering agreement in India is declared by the Contract Act as:         (a)       Illegal and void       O         (b)       Void but not illegal       O         (c)       Voidable at the option of the aggrieved party       O         (d)       Immoral       O         17.       If a party stands in a fiduciary relation to the other:       O         (a)       He cannot dominate       O         (b)       He can dominate the will of another       O         (c)       The trust should be maintained       O		(a)		О
(d) None of the above  16. A wagering agreement in India is declared by the Contract Act as:  (a) Illegal and void  O  (b) Void but not illegal  O  (c) Voidable at the option of the aggrieved party  O  (d) Immoral  O  17. If a party stands in a fiduciary relation to the other:  (a) He cannot dominate  O  (b) He can dominate the will of another  O  (c) The trust should be maintained		(b)	Partly true	O
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(c) Voidable at the option of the aggrieved party  (d) Immoral  O  17. If a party stands in a fiduciary relation to the other:  (a) He cannot dominate  (b) He can dominate the will of another  (c) The trust should be maintained  O		(a)	Illegal and void	0
(d) Immoral O  17. If a party stands in a fiduciary relation to the other:  (a) He cannot dominate O  (b) He can dominate the will of another O  (c) The trust should be maintained O		(b)	Void but not illegal	О
17. If a party stands in a fiduciary relation to the other:  (a) He cannot dominate  (b) He can dominate the will of another  (c) The trust should be maintained  O		(c)	Voidable at the option of the aggrieved party	О
(a) He cannot dominate O  (b) He can dominate the will of another O  (c) The trust should be maintained O		(d)	Immoral	0
(a) He cannot dominate O  (b) He can dominate the will of another O  (c) The trust should be maintained O				
(b) He can dominate the will of another O (c) The trust should be maintained O	17.	If a par		
(c) The trust should be maintained O		(a)		0
		(b)		O
(d) None of these O		` '		0
		(d)	None of these	О



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18.	In Indian Contract Act, the term consensus ad idem means :							
	(a)	Parties under a mistake	О					
	(b)	Parties under the free consent	О					
	(c)	Parties agreeing upon the same thing in same sense	О					
	(d)	None of these	О					
19.	Threat of	of commit suicide amounts to						
	(a)	undue influence	О					
	(b)	coercion	О					
	(c)	Fraud	О					
	(d)	Misrepresentation						
20.		g cash from ATM, sale by fall of hammer at an auction sale, etc. are						
	example	es of						
	(a)	express contract	О					
	(b)	illegal contract	О					
	(c)	tacit contract	О					
	(d)	(d) unlawful contract						
21.	A Share	Certificate is a						
	(a)	Document of Title to Goods	0					
	(b)	Bill of Exchange	О					
	(c)	Document Showing Title to Goods	О					
	(d)	(d) Instrument of Transfer						
22.	_	neral rule of Sale of Goods Act is, risk prima facie passes with:						
	(a)	Ownership	0					
	(b)	Possession	0					
	(c)	Delivery	0					
	(d)	Custody	О					
23.	Volunta	ry transfer of possession from one person to another is called as:						
	(a)	Ownership	О					
	(b)	Delivery	О					
	(c)	Gift	0					
	(d)	License	О					



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24.	The Sale of Goods Act, 1930 governs the transfer of property in				
	(a)	movable property	0		
	(b)	immovable property	О		
	(c)	both movable and immovable property	0		
	(d)	all types of properties	0		
25.	X agree	es to sell Y, all crops of wheat to be grown in X farm, In this case -			
	(a)	It is a contract of sale of present goods	О		
	(b)	there is no contract of sale	О		
	(c)	it is an agreement to sell of future goods	О		
	(d)	none of these	0		
26.	The sal	e goods act ,1930 came into force on -			
	(a)	1st day of July 1930	О		
	(b)	1st day of September 1930	О		
	(c)	1st day of January 1930	О		
	(d)	31st day of December 1930	О		
27.	Approp	riation of goods means :			
	(a)	Separating the goods sold from other goods	О		
	(b)	Putting the quantity of goods sold in suitable receptacles	О		
	(c)	Delivering the goods to the carrier or other bailee for the purpose of	О		
		transmission to the buyer with reserving the right of disposal			
	(d)	All the above	О		
28.		of Lading is a			
	(a)	Bill of Exchange	О		
	(b)	Promissory Note	О		
	(c)	Cheque	О		
	(d)	Document of Title to Goods	О		
29.		e, if the goods are destroyed, the loss falls on			
	(a)	the buyer	0		
	(b)	the seller	0		
	(c)	partly on buyer and partly on seller	О		



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	(d)	the seller if price has not been paid	О				
30.	Section	19 of the Sale of Goods Act, deals with passing of property of					
		goods.					
	(a)	Unascertained Goods	О				
	(b)	Future Goods	О				
	(c)	Specific or Ascertained Goods	О				
	(d)	Contingent Goods	О				
31.	In a promissory note, the amount of money payable :						
	(a) must be certain						
	(b)	may be certain or uncertain	O				
	(c)	is usually uncertain	О				
	(d)	none of the above	0				
	. ,						
32.		any parties are involved in a Bill of Exchange:					
	(a)	2	О				
	(b)	3	О				
	(c)	4	O				
	(d)	1	О				
33.	When a	In Instrument is drawn conditionally or for a special purpose as a collateral					
	security and not for the purpose of transferring property therein, it is called an						
	(a)	Escrow Instrument	0				
	(b)	Inchoate Instrument	0				
	(c)	Ambiguous Instrument	0				
	(d)	None of the above	0				
	(-)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					
34.	A nego	tiable instrument drawn in favour of a minor is					
	(a)	void, because of being opposed to public policy	О				
	(b)	voidable	О				
	(c)	valid	О				
	(d)	invalid	О				
35.	On dish	nonour of a cheque due to insufficient funds, the drawer is made criminally					
33.		y an amendment passed in					
	(a)	1986	0				
	(b)	1988	0				



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	(c)	1990	О		
	(d)	1992	О		
36.	The gra	ace period for payment of a negotiable instrument other than payable on			
	demand	l is			
	(a)	7days	О		
	(b)	3 days	О		
	(c)	1 month	О		
	(d)	15 days	О		
37.	A Corne	oration can be party to a Negotiable Instrument if .			
37.	(a)	authorized by its article of association	0		
	(b)	if special permission of Board of Directors taken	0		
	(c)	if special resolution by Shareholders is passed	0		
	(d)	absolutely without any restrictions	0		
	(u)	absolutery without any restrictions	0		
38.	The ter	rm "a cheque in the electronic form" is defined in the Negotiable			
	Instrum	ents Act, 1881 - under :			
	(a)	Section 6(a)	0		
	(b)	Section 6(1)(a)	О		
	(c)	Explanation 1(a) of Section 6	0		
	(d)	Section 6A	О		
39.		rument incomplete in one way or other is called:			
	(a)	Inchoate Instrument	0		
	(b)	Ambiguous instrument	О		
	(c)	Foreign Instrument	О		
	(d)	Dishonoured Instrument	О		
40.	Materia	l alteration of a negotiable instrument, without the consent of the parties			
		ges the parties who have become liable			
	(a)	after such alteration	О		
	(b)	prior to such alteration	О		
	(c)	because of alteration	О		
	(d)	without such alteration	О		
41.		of the following should be avoided in the Group discussion?			
	(a)	Positive body language	О		
	(b)	Leadership initiative	О		



## SET 2

	(c)	False statements	О						
	(d)	Confidence	О						
42.	Use of	f coupons and samples come under which mode of marketing							
	commu	nication?							
	(a)	Sales promotion	0						
	(b)	Advertising	О						
	(c)	Direct marketing	О						
	(d)	Personal Selling							
43.	In which	h type of letter, buyers want to know the price and quality of the goods they							
	are will	ing to buy?							
	(a)	Quotation	О						
	(b)	Enquiry	О						
	(c)	Complaint	О						
	(d)	Order	О						
44.	It is to i	nterrupt people while they are speaking?							
	(a)	Polite	О						
	(b)	Desirable							
	(c)	Rude							
	(d)	None of the above							
45.	Method	of delivering the message is known as?							
	(a)	Receiver	О						
	(b)	Channel	О						
	(c)	Sender	О						
	(d)	Feedback	О						
46.	I a _	the communication starts when a person tells							
		ng to a group of people, and then they pass on the information to some							
	more pe	cople and in this way the information is passed on to everyone.							
	(a)	Gossip Chain	О						
	(b)	Probability Chain	О						
	(c)	Either (a) or (b)	О						
	(d)	None of the above	0						



## SET 2

47.	Recognizing the different types of cultures, the similarities and differences						
	between	etween them without being judgemental is called					
	(a)	Acceptance	О				
	(b)	Cultural Sensitivity	О				
	(c)	Adoption					
	(d)	Integration	О				
48.	A cloud	computing is availability of computer resources?					
	(a)	Off demand	О				
	(b)	From demand	О				
	(c)	On demand	О				
	(d)	None of the above	О				
49.	Busines	s attire refers to in a professional conduct?					
	(a)	Manners	O				
	(b)	Qualities	O				
	(c)	Clothing	O				
	(d)	None of the above	O				
50.	Which	of the following skills is the most important for professionals like editors?					
	(a)	Oral skills	O				
	(b)	Writing Skills	O				
	(c)	Presenting skills	O				
	(d)	None of the above	O				



# FOUNDATION EXAMINATION MODEL ANSWERS

ON SET 2 TERM – DEC 2024

#### PAPER - 1

#### **FUNDAMENTALS OF BUSINESS LAWS & BUSINESS COMMUNICATION**

Time Allowed: 1 Hour Full Marks: 100

Answer all questions. Each question carries 2 marks.

#### **Answer:**

1.	2.	3.	4.	5.	6.	7.	8.	9.	10.
a	b	b	d	b	С	d	С	d	С
11.	12.	13.	14.	15.	16.	17.	18.	19.	20.
С	a	d	ь	a	b	b	c	b	С
21.	22.	23.	24.	25.	26.	27.	28.	29.	30.
С	b	b	a	С	a	d	d	a	С
31.	32.	33.	34.	35.	36.	37.	38.	39.	40.
a	b	a	d	b	b	a	С	a	b
41.	42.	43.	44.	45.	46.	47.	48.	49.	50.
С	a	ь	С	b	a	b	c	c	b