



Leasing and hire-purchase

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1. Which of the following clearly define the Leasing services? (**Marks: 0**)

One party agrees to rent property owned by another party.

It guarantees the lessee, also known as the tenant, use of an asset.

It guarantees the lessor, regular payments from the lessee .



All of the Above

2. The type of lease that includes a third party, a lender, is called as which of the following? (**Marks: 0**)

Sale and leaseback



Leveraged lease

Direct leasing arrangement

Operating lease.



3. A Direct lease, a sale and leaseback, and a Leveraged lease are all examples of which of the following? (**Marks: 0**)

Operating Leases

✓ Financial Leases

Full-service Leases

Off-Balance Sheet" methods of financing

4. What are the benefits of leasing to other companies? (**Marks: 0**)

Interest Revenue

High Residual Values

Tax Incentives

✓ All of the Above

5. Which of the following clearly defines Price Checking? (**Marks: 0**)

✓ A prospect calls on the phone and ask for your rental rates.

A supervisor checks your knowledge of rental rates.

Both a and b

None of the Above

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